

Deschutes County
ADDENDA #1 / Response to
Written Questions

Real Estate Broker of Record Services

(Document #2022-169)

Deschutes County, Oregon



Date: Wednesday, February 16, 2022

Proposal Due Date:

Wednesday, February 23, 2022

1. Can you speak to any of the confirmed projects that the County will be working on during this contracted timeline?

Response: At this point, the County has not identified any particular properties for disposition. And as far acquisitions, it's really just based on need as the County grows. For example, the County acquired two commercial buildings in Redmond totaling about 20,000 sf in July/August 2021 to accommodate growth.

Additionally, the will be going through a master planning effort over the next couple of years and that will help to identify needs, which could lead to additional property acquisitions.

Further, it will be at the Board of Commissioners discretion on when the 'real estate broker of record' is utilized for disposition/acquisition transactions. One example, the County owns industrial property in La Pine and County's property management division in collaboration with EDCO/SLED and the City of La Pine manages those transactions, so it is likely that would remain status quo. Also, the County typically holds an annual auction (mostly property tax foreclosed property) and that would be aside of the 'real estate broker or record'. However, property management would engage to request broker assistance for 'broker opinion of value' of select properties, and also request assistance with finding leased space, negotiating leases, etc.

2. Would be possible to see the proposals for those brokerages who won this award in the past?

Response: Link to the County's public records request form, <https://weblink.deschutes.org/Forms/PRR>